



Harvard Alumni Real Estate Board

USC Lusk Center for Real Estate

REAL ESTATE SUMMIT

Aspen, Colorado • February 3-5, 2019

SUNDAY, FEBRUARY 3, 2019

11:30 am–4:15 pm

SUMMIT HOSPITALITY SUITE

The Hotel Jerome, Library

4:15 pm–
Conclusion of Game

SUPER BOWL VIEWING PARTY

The Hotel Jerome, Grand Ballroom

6:30 pm (Half-time)

WELCOME & DINNER

Richard Green, USC Lusk Center for Real Estate

Richard Peiser, Harvard University Graduate School of Design

MONDAY, FEBRUARY 4, 2019

9:00 am

OPTIONAL: MEET FOR SKIING at ASPEN MOUNTAIN

The Little Nell, Gondola

Noon–2:00 pm

LUNCH

The Little Nell, Terrace Room/Chair 9 (675 East Durant Avenue)

4:00–7:00 pm

SESSION I

The Hotel Jerome, Grand Ballroom

Time Keeper, Richard Peiser, Harvard University

4:00–4:30 pm

WELCOME + SELF-INTRODUCTIONS

Richard Green, USC Lusk Center for Real Estate

Richard Peiser, Harvard University Graduate School of Design

4:30–4:35 pm

SUMMIT GUIDELINES

Richard Peiser, Harvard University Graduate School of Design

4:35–5:35 pm **KEYNOTE**
Larry Harris
Fred V. Keenan Chair in Finance
USC Marshall School of Business
Precision and Orthogonality: How Information Characteristics Affect Real Estate Project Profitability

5:35–7:00 pm **CAPITAL MARKETS – DEBT and EQUITY**
Moderators
Donald Sheets, Clarion Partners and Onay Payne, Clarion Partners

Discussants
Imran Ahmed, CBRE Capital Advisors, Inc.
Sean Armstrong, Westport Capital Partners LLC
Bruce Batkin, Terra Capital Partners
Evan Linkner, Ackman-Ziff
Richard Kessler, Benenson Capital Partners
Anita Paryani-Rice, IPA/Marcus Millichap
Brian Ward, Trimont Real Estate Advisors
Kev Zoryan, Morgan Stanley

7:15–10:00 pm **RECEPTION & DINNER**
The Hotel Jerome, Library/Wheeler Room

7:15–8:15 pm **RECEPTION** (*Library*)

8:15–10:00 pm **DINNER** (*Wheeler Room*)

TUESDAY, FEBRUARY 5, 2019

9:00 am **OPTIONAL: MEET FOR SKIING at ASPEN MOUNTAIN**
The Little Nell, Gondola

Noon–2:00 pm **LUNCH**
The Little Nell, Terrace Room/Chair 9 (675 East Durant Avenue)

4:00–7:00 pm **SESSION II**
The Hotel Jerome, Grand Ballroom

Time Keeper, Richard Green, USC Lusk Center for Real Estate

4:00–4:30 pm

ECONOMIC OVERVIEW

Richard Green
Director and Chair
USC Lusk Center for Real Estate
Short Run and Long Run

4:30–5:15 pm

HOUSING

Moderator
Richard Green, USC Lusk Center for Real Estate

Discussants

Patrick Chraghchian, Adept Architecture/Development
Linc Coleman, UL Coleman Companies
Tony Green, Pinehills
Emile Haddad, FivePoint Holdings, LLC
Lynn Jochim, FivePoint Holdings, LLC
Peter Jungbacker, Alexander & Bishop

5:15–5:45 pm

MIXED-USE

Moderator
Wayne Barwise, Cadillac Fairview

Discussants

Kemper Freeman, Kemper Development Company
D. Scott McLain, Coldwell Banker Commercial McLain Real Estate

5:45–6:15 pm

OFFICE

Moderator
Donald Conover, Conover & Associates

Discussants

John DiNapoli, JP DiNapoli Companies Inc.
Scott Hechlik, Coatue Companies
Kris Miller, Ackerman & Co.
Kristina Raspe, Apple Inc.
Tyler Goodwin, Seaforth Land
Clark Welton, Ernst & Young

6:15–7:00 pm

RETAIL vs. INDUSTRIAL

Moderators

*John Bucksbaum, Bucksbaum Retail Properties LLC and
Richard Peiser, Harvard University*

Discussants

Dave Dollinger, Dollinger Properties
John Davenport, Davenport Partners
Reon Roski, Majestic Realty Co.

7:30–10:00 pm

Dinner

The Caribou Club, Hunt + Pow Wow Rooms (411 East Hopkins Avenue)